



Foodservice Broker Contact List

STATE	BROKER NAME	ADDRESS	CITY	ST	ZIP	PHONE	FAX	EMAIL	CONTACT NAME
East Region - JBSS Business Manager: Chris Murray (847) 980-9768									
Alabama	Sales Concepts	1960 Chandalar Drive	Pelham	AL	35124	(662) 349-2300		darin@salesconcepts.us	Darin Pounds
Delaware	CBF Brokerage	2415 Foster Avenue	Baltimore	MD	21224	(410) 563-1950	(410) 563-1085	carlton@cbfbrokerage.com	Carlton Brannock
Florida (Central/North)	Culinary Resources	24401 SR 40	Astor	FL	32102	(386) 527-8720	(386) 671-0809	rob@culinaryresources.biz	Rob Anderson
Georgia	Cohen Food Brokerage	1351 Dividend Dr., Suite # N	Marietta	GA	30067	(770) 955-3166	(770) 955-3039	j.colella@cohenfoods.com	Jerry Colella
Illinois (north)	Lakeland Chicago	2600 Beverly Drive, Suite 114	Aurora	IL	60502	(630) 447-7050	(630) 491-0078	bmear@lakelandchi.com	Bryan Mears
Indiana	Lakeland Detroit	17640 Mack Avenue	Grosse	MI	48230	(313) 354-1506	(734) 661-5004	mseeley@lakelanddet.com	Mark Seely
Kentucky	Lakeland Kentucky	18507 Locust Creek Place	Louisville	KY	40245	(502) 762-7552	(502) 614-4338	bshaheen@lakelandlou.com	Beth Shaheen
Maryland	CBF Brokerage	2415 Foster Avenue	Baltimore	MD	21224	(410) 563-1950	(410) 563-1085	carlton@cbfbrokerage.com	Carlton Brannock
Michigan	Lakeland Detroit	17640 Mack Avenue	Grosse	MI	48230	(313) 354-1506	(734) 661-5004	mseeley@lakelanddet.com	Mark Seely
Mississippi	Sales Concepts	6562 Dogwood View Parkway	Jackson	MS	39213	(662) 349-2300		darin@salesconcepts.us	Darin Pounds
New England (CT, DE, MA, ME, NH, RI, VT)	American Patriot Sales	60 Central Street	Norwood	MA	02062	(781) 948-4401	(781) 948-4455	hgoldman@americanpatriotsales.com	Howard Goldman
New Jersey	Advantage NY	159 Adams Avenue	Hauppauge	NY	11788	(631) 348-8989	(631) 38-7847	mlevine@afmnet.com	Mitch Levina
New York (Upstate)	Hudson Valley Food Brokers	426 New Karner Road	Albany	NY	12205	(516) 786-9174	(516) 786-6322	lizz@hudsonvalleyfoodbrokers.com	Lizz Close
New York Metro	Advantage NY	159 Adams Avenue	Hauppauge	NY	11788	(631) 348-8989	(631) 348-7847	mlevine@afmnet.com	Mitch Levine
North Carolina	Gilbert Foodservice	4005 Stuart Andrew Blvd.	Charlotte	NC	28217	(704) 877-8484	(704) 529-0934	mriddlehoover@gilbertfoods.com	Michael Riddlehoover
Ohio	Lakeland Ohio	6850 Caine Road	Columbus	OH	43235	(513) 742-5466	(513) 742-5458	kcaswell@lakelandcol.com	Ken Caswell
Pennsylvania (Philadelphia)	Lakeland Philadelphia	903 York Road	Willow Grove	PA	19090	(215) 659-8800	(215) 659-8870	rstup@lakelandphl.com	Richard Stup
Pennsylvania (Pittsburgh)	Lakeland Pittsburgh	935 Henderson Ave, Suite 105	Washington	PA	15301	(724) 228-9259	(724) 229-5838	ddigiovanni@lakelandpit.com	Dan DiGiovanni
South Carolina	Gilbert Foodservice	4005 Stuart Andrew Blvd.	Charlotte	NC	28217	(704) 877-8484	(704) 529-0934	mriddlehoover@gilbertfoods.com	Michael Riddlehoover
Tennessee	Sales Concepts	7750 Trinity Road, Suite 113	Memphis	TN	38018	(662) 349-2300		darin@salesconcepts.us	Darin Pounds
Virginia	CBF Brokerage	2415 Foster Avenue	Baltimore	MD	21224	(410) 563-1950	(410) 563-1085	carlton@cbfbrokerage.com	Carlton Brannock
West Virginia	Lakeland Pittsburgh	935 Henderson Ave, Suite 105	Washington	PA	15301	(724) 228-9259	(724) 229-5838	ddigiovanni@lakelandpit.com	Dan DiGiovanni
Wisconsin	Lakeland Milwaukee	W229 N1492 Westwood Drive	Waukesha	WI	53186	(262) 650-660	(262) 650-0664	ddewhurst@lakelandmil.com	David Dewhurst



Foodservice Broker Contact List

STATE	BROKER NAME	ADDRESS	CITY	ST	ZIP	PHONE	FAX	EMAIL	CONTACT NAME
Central Region - JBSS Business Manager: Bruce Rickard (903) 286-1286									
Arkansas	Lakeland Little Rock	1400 Baseline Road	Little Rock	AR	72209	(501) 758-2600	(501) 664-6839	jpounders@lakelandlr.com	Jonathan Pounders
Colorado	Total Source	18150 E. 32nd Place Unit E	Aurora	CO	80011	(303) 340-3334	(303) 223-7656	sstokes@totalsourcefdr.com	Sherry Stokes
Illinois (South)	Ratermann & Assoc	246 Grand Ave	St Louis	MO	63122	(314) 909-9053	(314) 909-1060	Cratermann@raterassoc.com	Carl Ratermann
Iowa	Mid-State Food Brokers	2771 104th St Suite B	Urbandale	IA	50322	(515) 246-8829	(515) 246-8837	robertg@midstates-marketing.com	Robert Glantz
Kansas	Contact Regional Manager					(903) 286-1286		brickard@jbssinc.com	Bruce Rickard
Louisiana	TA Dowd	5625 Crawford St	Harahan	LA	70123	(501) 733-5017	(501) 733-6319	sdowd@tadowd.com	Sean Dowd
Minnesota	Baker Sales	3600 West Lake Street	Minneapolis	MN	55416	(612) 767-1626	(612) 767-1632	paulb@bakersalescompany.com	Paul Baker
Missouri	Ratermann & Assoc	246 Grand Ave	St Louis	MO	63122	(314) 909-9053	(314) 909-1060	Cratermann@raterassoc.com	Carl Ratermann
Nebraska	Mid-State Food Brokers	7506 Howard St	Omaha	NE	68114	(402) 397-8696	(402) 397-9677	robertg@midstates-marketing.com	Robert Glantz
New Mexico	Affinity Group Synergy	5500 San Meteo NE, Suite 110	Albuquerque	NM	87109	(505) 883-8226	(505) 883-3160	jeff.trollinger@affinitysales.com	Jeff Trollinger
North & South Dakota	Baker Sales	3600 West Lake Street	Minneapolis	MN	55416	(612) 767-1626	(612) 767-1632	paulb@bakersalescompany.com	Paul Baker
Oklahoma	Affinity Group Synergy	450 S. Coltrane	Edmond	OK	73034	(405) 843-5001	(405) 843-4772	lance.genser@affinitysales.com	Lance Genzer
Texas (Central)	Affinity Group Synergy	3827 Promontory Point Dr.	Austin	TX	78744	(512) 447-1245	(512) 447-1221	svaughan@affinitysales.com	Scott Vaughan
Texas (North)	Affinity Group Synergy	3239 Towerwood Dr	Farmers	TX	75234	(972) 701-8100	(972) 701-0200	jennifer.nickles@affinity.com	Jennifer Nickles
Texas (Southeast)	Affinity Group Synergy	9750 West Sam Houston Pkwy	Houston	TX	77009	(713) 692-7213	(713) 692-7304	jarrett.carlock@affinitysales.com	Jarrett Carlock
Texas (West)	Affinity Group Synergy	3708 34th Street	Lubbock	TX	79410	(972) 839-1393		kyle.moen@affinitysales.com	Kyle Moen
West Region - JBSS Business Manager: Kris Schultz (224) 803-5211									
Alaska	J.G. Neil & Company	3500 W Valley Highway North,	Auburn	WA	98001	(425) 291-9370	(425) 656-0907	cneil@jgneil.com	Chad Neil
Arizona	Affinity	2026 W. Lone Cactus Drive	Phoenix	AZ	85027	(602) 395-9525	(602) 395-3925	mflege@elitefs.net	Mike Flege
California (North)	Herspring-Gibbs	15 Crow Canyon Court	San Ramon	CA	94583	(800) 871-4446		ebrink@herspringgibbs.com	Ed Brink
California (South)	Acclaim Fooservice	549 Mercury Lane	Brea	CA	92821	(714) 256-9388		Cleahy@acclaimmktg.com	Chris Leahy
Hawaii	Acclaim Fooservice	550 Mercury Lane	Brea	CA	92821	(224) 803-5211		Cleahy@acclaimmktg.com	Chris Leahy
Idaho	J.G. Neil & Company	677 W. Criterion St	Meridian	ID	83642	(208)867-3268	(503) 593-5420	Dcurry@jgneil.com	Don Curry
Montana/Wyoming	Emerge Marketing	2639 Saint John's Ave	Billings	MT	59102	(406) 287-6287		leonwald@emerge126.com	Leon Wald
Nevada (Vegas)	Hampton & Associates	6625 S Valley View Blvd.	Las Vegas	NV	89118	702-461-6529		neil@hamptonfoodbrokers.com	Neil Guanci
Nevada (Reno)	Herspring-Gibbs	15 Crow Canyon Court	San Ramon	CA	94583	(800) 871-4446		ebrink@herspringgibbs.com	Ed Brink
Oregon	J.G. Neil & Company	6552 SE Lake Rd.	Milwaukie	OR	97222	(503) 353-9185	(503) 353-9186	Shane@jgneil.com	Shane Adams
Utah	J.G. Neil & Company	3739 W 2270 S Ste E	West Valley	UT	84120	(800) 837-6740		breid@jgneil.com	Bert Reid
Washington (Seattle)	J.G. Neil & Company	3500 W Valley Highway North,	Auburn	WA	98001	(425) 291-9370	(425) 656-0907	cneil@jgneil.com	Chad Neil
Washington (Spokane)	J.G. Neil & Company	9922 E. Montgomery Ave, Suite	Spokane	WA	99206	(509) 465-9208	(509) 466-7911	cgibson@jgneil.com	Cory Gibson